Minutes of Pre-Bid Meeting for Bid Document for Supply of MPT64 Antigen Kit (Bid Doc Ref. No. SAMS/FIND/MPT64 Antigen Kit/RC/3/2018 dated 16/06/2018)

The Pre-Bid Meeting was held on 25/06/2018 at 1530 Hrs. in the office of Strategic Alliance Management Services Pvt. Limited (SAMS), B01-B03, Vardhman Diamond Plaza, Community Centre, D.B. Gupta, Paharganj, New Delhi 110055. The following were present in the pre-bid meeting:

SAMS officials:

- 1) Ms. Jyoti Singh Sr. Manager (Procurement)
- 2) Mr. Dinesh Kumar, Procurement Officer

FIND officials:

- 1) Dr. DSA Karthickeyan, Medical officer
- 2) Dr. Vidyanidhi, Sr. Microbiologist
- 3) Ms. Madhu Agarwal, Procurement Officer

Bidders' representatives:

- 1) Mr. Anil Yadav (Tender Manager), M/s Alere Medical, Gurgaon
- 2) Mr. Narendra Samant (Regional Manager), M/s Arkray Healthcare Pvt. Ltd, Surat

Proceeding of the pre-bid meeting are as follows:

- 1) At the outset, SAMS made a briefing about the purpose of the pre-bid meeting and major terms and conditions of the tender.
- 2) Thereafter, prospective bidders were requested to put up their queries related to scope and terms and conditions given in the Bid Document.
- 3) The queries from prospective bidders were appropriately responded.
- 4) The queries sought from prospective bidders as asked during the pre-bid meeting and purchaser's responses / amendment against each query is summarized in the table given at **Annexure-A**.

The Pre-Bid Meeting ended with vote of thanks.

Jyoti Singh Sr. Manager (Procurement)

Responses / Amendments (Amendment No.1) with regard to queries/suggestions received for Bid Documents for Supply of MPT64 Antigen Kit under RNTCP across India. (Bid Doc Ref. No. SAMS/FIND/MPT64 Antigen Kit/RC/3/2018 dated 16/06/2018)

| SI. No. | Clause reference/ Page No. | Content of Para / Clause under Reference as per Bid Document | Query/Suggestions | Response / Amendments (Amendment No.1)* |
|------------|---|--|---|---|
| 1 | Section-I, A. Introduction, Clause No. 6 (6.1) Qualification of Bidder (page no. 6) | 6.1 Bidder should provide the evidence that it has capability necessary to perform the contract, as under: (a) For bidders as Manufacturers: The Bidder should have manufactured and supplied the similar Goods to the extent of at least 80% of the quantity to be procured under this Bid, during last three years preceding the date of opening of bids. (b) For bidders as Nonmanufacturers: The Bidder should have supplied the similar Goods to the extent of at least 40% of the quantity to be procured under this Bid, during last three years preceding the date of opening of bids. | Whether bidder can show experience of supply of similar kits/ item required in the id or bidder must have experience of manufacturing/ supply of same item. | Required qualification criteria of bidders as per clause no. 6.1 (a) & (b) of ITB is that Bidder should have experience of manufacturing or supply of MPT64 /MPB 64 Antigen Kit. Following amendments are made in the referred clause of ITB: 6.2 Bidder should provide the evidence that it has capability necessary to perform the contract, as under: (c) For bidders as Manufacturers: The Bidder should have manufactured and supplied the same (MPT 64/MPB64 Antigen Kit) Goods to the extent of at least 80% of the quantity to be procured under this Bid, during last three years preceding the date of opening of bids. (d) For bidders as Nonmanufacturers: The Bidder should have supplied the same (MPT 64/MPB64 Antigen Kit) Goods to the extent of at least 40% of the quantity to be procured under this Bid, during last three years preceding the date of opening of bids. |

| 2. | ITB Section I Instruction to Bidders, F. Award of Contract, Clause No. 35 Purchase / Supply Order Sub Clause No. 35.1 (Page No 15) | Placement of Purchase Order (PO): Supplies are to be delivered against separate PO issued to the supplier during validity of the RC on quarterly basis or as and when required by the consignees, in accordance of quantity of the goods and term and conditions defined in RC. | Please let us know the tentative date of commencement of supply i.e. from August, September or October, otherwise inform us how much time is required to finalize the RC. | The tentative timeline for release of 1 st purchase order against RC would be mid of August, 2018. |
|----|--|---|---|---|
| 3. | Section III Schedule of Requirements Para B (Page No 29) | Delivery Schedule: Delivery to all Consignees within Thirty (30) days from the date of issuance of the Purchase Order against RC, either on quarterly basis or as and when required by the consignees. | Please clarify who would place the PO separately i.e. by Strategic Alliance or individual 32 consignees and what would be the minimum volume of ordered quantity. | It was clarified that Strategic Alliance Management Services Pvt. Ltd. (SAMS) will sign/release the Rate Contract (RC) to the qualified bidder and separate Purchase Orders (POs) as well on quarterly basis, on behalf of FIND. |
| | | | As per delivery schedule the materials should deliver within 30 days from the date of issuance of order, please clarify whether we will manufacture the whole quantity as per the RC otherwise after completion of manufacturing process, maintenance of the supply date restriction of 30 days seems to be not feasible. | Delivery period for First lot of consignment (1st PO for approx. 600 kits) to all Consignees will be modified to Forty Five (45) days from the date of issuance of the Purchase Order against RC. Thereafter, delivery period shall be kept as Thirty (30) days from the date of issuance of PO (2nd PO onwards). |
| | GCC clause no. 9. Inspections and Tests (page no. 19) | | Moreover, as per GCC clause No.9, page no.19, Inspections & Tests, 9.1(b) "The supplier shall put up the goods for such inspection to the | It was clarified that the Pre Dispatch inspection of Goods is optional. However, in case of Pre-dispatch inspection required, delivery timeline shall start upon confirmation of inspection of goods to be dispatched. |

| | | | purchaser's inspector 15- 25 days (depending on the | |
|----|---|---|--|---|
| | | | time required for pre- | per as per ITB sub clause No. 28.4 |
| | | | | (Technical Demonstration / Sample |
| | | | | Evaluation of Goods) before finalization of |
| | | | testing procedure it will take | RC. |
| | | | 15-25 days as per the | |
| | | | above clause, how can the | |
| | | | materials would be | |
| | | | supplied within 30 days | |
| | | | from the date of issuance of | |
| | | | the order. Please clarify. | |
| | | | Bidder is requested to | |
| | | | increase the delivery period | |
| | | | from 30 days to 60 or 70 | |
| | | | days from the date of | |
| 4 | | | receipt of separate PO. | NE (5: 15:10 : 14 :: |
| 4. | - | _ | Last Year awarded contract | 1 5 5 |
| | | | for the particular product is | |
| | | | showing blank in the SAMS | |
| | | | website. We required | |
| | | | ordered quantity & rate of | • |
| | | | the last Tender for | |
| | | | comparison. | website. |

^{*}the bold contents are the amendments (**Amendment no. 1**) against the respective paras of Bid Document.