

Minutes of Pre-bid Meeting for Procurement of Laboratory Consumables and Medical Supplies for TB Laboratories across India

(Bid Ref No.: SAMS/FIND/Proc./Cons./ATI/11/2019, dt: 26/08/2019)

The Pre-Bid Meeting was held on 05/09/2019 at 1400 Hrs. in the office of Strategic Alliance Management Services Pvt. Limited (SAMS), New Delhi. Following members were present in the pre-bid meeting:

SAMS Officials:

- i. Mr. Satya Verma, GM – Procurement Services.
- ii. Mr. Dinesh Kumar, Procurement Officer
- iii. Mr. Shivam Anand, Manager (Procurement & Hospital Services)
- iv. Ms. Savita Chandna, Procurement Executive

FIND Officials:

- i. Dr. DSA Karthickeyan, Medical Officer
- ii. Ms. Madhu Agarwal, Procurement officer
- iii. Mr. Jagdeesh Upreti, Procurement Executive
- iv. Mr. Amit Srivastava, Administrative Assistant – Procurement
- v. Mr. Jagdish Panda, Bio Medical Engineer
- vi. Ms. Sikha Panda, Regional Bio Medical Engineer

Bidders' representatives:

Sr. No.	Name and Designation	Name of Firm
1	Mr. Ankit Sakhuja	Ezilt Life Sciences
2	Mr. Ravi Gera, Astt. General Manager-Project	Genaxy Scientific Pvt. Ltd., Delhi
3	Dr. Ripin Dhagga	Vijay Surgical Cooperation
4	Mr. Nirmal Dhagga	(Nirmed Health Care Pvt. Ltd.)
5	Mr. Pawan Chopra, A. B. M.	Bio Medicare Laboratories

Proceeding of the pre-bid meeting are as follows:

1. At the outset, SAMS made a briefing about the scope of supplies and related services required through the bid invitation and purpose of the pre-bid meeting.
2. Thereafter, prospective bidders were requested to put up their queries related to scope and terms and conditions given in the Bid Document.
3. The queries from prospective bidders were appropriately responded.
4. The queries sought from prospective bidders as asked during the pre-bid meeting, clarifications sought through mail and purchaser's responses / amendment against each query is summarized in the table given at **Annexure-A**.

(Dinesh Kumar)
Procurement Officer

Annexure – A

Responses / Amendments (Amendment No. 3) with regard to queries/suggestions received for Procurement of Laboratory Consumables and Medical Supplies for TB Laboratories Across India (Bid Ref No. : SAMS/FIND/Proc./Cons./ATI/11/2019 dt. 26/08/2019)

Sl. No.	Para / Clause Reference in Bid Document/ Page No.	Content of Para / Clause under Reference as per Bid Document	Query / Suggestions	Response / Amendments (Amendment No. 3)*
1	<p>3 (A) Technical Specification Specific Requirements Schedule I : Surgical Gowns (Small, Medium and large)</p> <p>Page No. 35</p>	<p>For Schedule I- Surgical gowns non-sterile - Size S, Size M and Size L</p> <p>Technical Specification - Surgical gowns, non-sterile, Small Size, Disposable, with elastic wrist cuffs, antistatic, partially resistant to fire and disinfectants like phenol, bleach and alcohol, back closing with binding bands made of main cloth material, individually packed and in box of 20 pieces each</p> <p>Certification Requirement (to be submitted along with bid): Certificate of Lot Specific Quality Assurance / Sterility</p>	<p>It is requested to clarify that as per the technical requirement it is stated that you require disposable, non-sterile gowns. But in the corresponding certification you have asked for Certificate of Sterility. Please clarify if you need non sterile gowns or sterile gowns.</p> <p>You are also requested to provide detailed specification like length, Sterility, GSM and other specifications for all type of Surgical gowns so that we can provide our product according.</p> <p>In the specification it is stated that you require gowns which are partially resistant to fire & disinfectant like phenol, bleach & alcohol. We have 3 queries for the same as below:</p> <p>1. Please clarify what do you specifically mean by partially resistant to fire. As none of the fabrics used for clothing material is resistant to fire. If it is partially resistant, please specify in detail what is</p>	<p>Certification requirement i.e. "Certification Requirement (to be submitted along with bid): Certificate of Lot Specific Quality Assurance / Sterility" is being deleted</p> <p>Further, it is to clarify that we expect the material not to catch the fire immediately.(so we cannot define the grade for partial) Fabric material would SMS, and grade would be approximately 40-45 GSM</p> <p>Regarding size (S,M,L), it shall be as per Indian standards</p>

Sl. No.	Para / Clause Reference in Bid Document/ Page No.	Content of Para / Clause under Reference as per Bid Document	Query / Suggestions	Response / Amendments (Amendment No. 3)*
			<p>the meaning of partial resistant as in upto what extent is resistance permissible.</p> <ol style="list-style-type: none"> 2. Please specify the exact fabric to be used for the same i.e. if the fabric to be used is cloth then the gowns are not disposable in nature and hence can be reused. But if the fabric to be used is medical grade disposable in nature, then it should be Non-woven, SMS (Spun bond – Melt blown – Spun-bond). What shall be the targeted thickness of the fabric i.e. GSM. The widely accepted material are 35 Gsm & 43 Gsm in SMS. 3. If it is disposable in nature, then shall it be reinforced as the specifications states that it should be resistant to disinfectants as well. <p>It is requested to please specify the exact sizes as specifying only S/M/L gives very generic dimensions and may result in disqualification in technical evaluation desired sizes are not matched. We request you to please specify the exact length and width of the gowns required.</p> <p>Mode of packing is also a bit unclear as the pack size stated in the tender is 20 pcs per pack. So if sterile gowns are packed in this mode, once opened sterility of all will be lost at the same moment. Thus it seems a bit irrelevant to pack them in 20 pcs mode. Our recommendation would be single piece packing in medical grade peelable paper pouches.</p>	

Sl. No.	Para / Clause Reference in Bid Document/ Page No.	Content of Para / Clause under Reference as per Bid Document	Query / Suggestions	Response / Amendments (Amendment No. 3)*
2	3 (A) Technical Specification Specific Requirements Schedule II : Single use paper towels and Filter Paper – sheets Page No. 35	<p>Single-use paper towels: Single use paper towels, approx. 230*300mm folded to take as single piece off a wall mounted box. Approx. 100 towels/pack & 50 packs per box Certification Requirement (to be submitted along with bid): Certificate of Lot Specific Quality Assurance</p> <p>Filter paper – sheets: Filter paper sheet for workbench, 580 x 580 mm (approx.), weight approx. 87g/sq. m, packaging of 100 sheets Certification Requirement (to be submitted along with bid): Certificate of Lot Specific Quality Assurance</p>	It is requested to provide detailed specification like GSM, application for which these 2 items will be used in Lab and other specifications so that we can provide our product according.	The item shall be used for workbench wiping, BSC wiping, and after wiping of hand and is used for working bench (absorbent material). We can't define GSM of material.

**the bold contents are the amendments (Amendment no. 3) against the respective paras of Bid Document. The referred amendments shall be applicable to all relevant Sections of the Bid.*