

## **Minutes of Meeting for Opening of Quotations**

**RFQ No. SAMS/FIND/BSC/PROCT/LT/08/2016 dated 13/06/2016**

**RFQ Title - Procurement of Biosafety Cabinet - Class II, Type A2 with UPS (quantity- 02)**

The Meeting was held on 4<sup>th</sup> July 2016 at 04.30 PM in the Conference Room of Strategic Alliance Management Services Pvt. Ltd (SAMS), Paharganj Office, New Delhi

### **1. List of Participants:-**

The following representatives participated in the meeting of opening of bids, as was notified in RFQ No. SAMS/FIND/BSC/PROCT/LT/08/2016 dated 13/06/2016 for Procurement of Biosafety Cabinet - Class II, Type A2 with UPS.

#### **SAMS Bid Opening Committee Members:-**

- i. Mr. Satya Verma, General Manager (Procurement)
- ii. Ms. Jyoti Singh, Sr. Manager (Procurement)
- iii. Mr. Dinesh Kumar, Procurement Officer

#### **FIND's Representative:-**

- i. Mr. Jagdeesh Upreti, Procurement Assistant

#### **Bidder's Representatives:-**

- i. Mr. Manoj Joshi, M/s Esco Biotech Pvt. Ltd.
- ii. Mr. Ravi Gera, M/s Genaxy Scientific
- iii. Mr. Kaushal, M/s Mehrotra Biotech (P) Ltd.

(The attendance sheet of representatives attended the meeting is attached herewith at Annexure-A)

### **2. Opening of Quotations:**

- i. Quotations from following suppliers / bidders were received and opened in the presence of SAMS Committee Members and bidders.

#### **Name of Bidders:-**

- A. M/s IB Scientific, Mumbai
  - B. M/s Vision Diagnostics (India) Pvt. Ltd, Delhi
  - C. M/s Mehrotra Biotech Pvt. Ltd, Lucknow
  - D. M/s Medispec (I) Ltd, Mumbai
  - E. M/s ESCO Biotech Pvt. Ltd, Mumbai
  - F. M/s Genaxy Scientific Pvt. Ltd, Delhi
- ii. All the above bids are received on time as per the notified deadline of RFQ.
  - iii. All the bids received were sealed as per requirement of RFQ.
  - iv. No tender fee and EMD was required as per RFQ.
  - v. Only one modification of bid received by M/s IB Scientific, Mumbai, pursuant to amendment no. 02 issued against the RFQ

3. The name of the bidders, their quoted equipment details with model, Make and read out price (in INR only) of each Bidder is as mentioned below:-

**i. M/s IB Scientific, Mumbai-**

The M/s IB scientific submitted modification to the financial bid on 2<sup>nd</sup> July, 2016 based on the amendment-02 issued on 27<sup>th</sup> June and therefore their earlier financial bid received on 27<sup>th</sup> June shall not be considered. The read out price of modified financial bid submitted by the bidder is as follows:-

Sl. No.	Description	Qty.	Unit Price (INR)	Total Price, Final Place of Destination (including custom duty and local taxes)
1	Haier Bio-safety Cabinet (Capacity - 4 feet) Catalogue No. HR40-IIA2	2	290,000	580,000
2	Sukam Online UPS 3 KVA Catalogue No. IQ113K	2	65,000	130,000
3	10 Meters of ducting with 1 bends, 4 flanges, 1 DOL Starter and 1 Exhaust Fan, Catalogue No. EXH	2 Sets	12,400	24,800
Total				734,800
Custom Duty on Bio Safety Cabinet				193,536
Add Central Sales tax @ 12.5%				91,850
<b>Total FOR Destination in INR</b>				<b>1,020,186</b>

**ii. M/s Vision Diagnostics (India) Pvt. Ltd, Delhi**

Sl. No.	Description	Qty.	Unit Price (INR)	Total Price, Final Place of Destination (including custom duty and local taxes)
1	Thermo Scientific Class II Type A2 4 Feet Biological Safety Cabinet with 10 Inches work aperture and smartcoat interiors <b>Part No. 1384-M</b>	2	525,000	1,050,000
Total				1,050,000
Custom Duty				27%
Add Taxes VAT @ 5%				52,500
<b>Total FOR Destination in INR</b>				<b>1,102,500</b>

**Unit Rates quoted for other Accessories**

Part No.	Description	Unit Price INR
NPN	Combustible gas valve	12,000
NPN	Non Combustible gas valve	12,000
NPN	Universal Piping for combustible gas	7,000
NPN	Universal Piping for non-combustible gas	4,000
NPN	Thimble Ducting 4 ft.	5,000
NPN	Ergonomic Chair	2,000
NPN	3 KVA UPS with 20 mins back up	50,000
<b>taxes extra @ 12.5%</b>		

### iii. M/s Mehrotra Biotech Pvt. Ltd, Lucknow

Sl. No.	Description	Qty.	Unit Price	Total Price, Final Place of Destination (including custom duty and local taxes)
1	Telstar Technologies : Bio Safety Cabinet Model - BIO II Advance including 2 x Electrical Socket, 1 x UV Germicite Kit, Size 4 Ft. Base Stand with Castors (Included)	2	475,000	950,000
2	Eaton Make - Eaton 9145 UPS	2	32,000	64,000
			Total	1,014,000
			CST / VAT @ 5%	50,700
			Custom Duty	Not mentioned
			<b>Total FOR Destination in INR</b>	<b>1,064,700</b>

### Optional Accessories

Description	Unit Price INR	Qty.	Unit Price INR
Gas Connection Kit	22,000	2	44,000
Adjustable Ergonomic chair	5,000	2	10,000
Thimble ducting			95,000
	47,500	2	
Cost of IQ/OQ/PQ Docs	10,000		
		2	20,000
Annual Validation (one validation per year	FOC		FOC
		2	
Calibration (one validation per year)	FOC		FOC
		2	
One set of Hepa Filters	50,000	1	50,000
		<b>Total</b>	<b>219,000</b>
		<b>CST / VAT @ 5%</b>	<b>10,950</b>

### iv. M/s Medispec (I) Ltd, Mumbai

#### Option 1.

Sl. No.	Description	Qty.	Unit Price	Total Price, Final Place of Destination (including custom duty and local taxes)
1	Labgard NU-427ES Biological Safety Cabinet Class II, Type B1, Size 4 Ft. Cat No. NU-427-400E 4 Ft. Height base stand 28" Deep telescoping w/LL4' Cat No. NU-400-212 Ultra Violet Light, 230 V Cat No. 4E21	2	1,200,000	2,400,000
			Total	2,400,000
			Addl. VAT @ 12.5%	300,000
			<b>Total FOR Destination in INR</b>	<b>2,700,000</b>

<b>Accessories for ducting</b>		
NU-940-012	12" Diameter Dumper	30,000
NU-940-001	Silicone connection Sleeve kit	10,000
<b>Accessories for ducting from local market</b>	blower (Local make)	65,000
<b>Charges of IQ/OQ/PQ &amp; All validations during warranty period</b>	Validation Charges of IQ/OQ/PQ per visit	30,000
<b>Spare Parts (Mandatory)</b>	Exhaust Hepa Filter 99.99% Eff	87,000
	Supply Hepa Filter 99.99% Eff	94,000
<b>Validation Charges</b>	Validation Charges if replacing Filter / Blower (per visit)	30,000
	Validation Charges if after moving the cabinet (per visit)	30,000
<b>Accessories</b>	Ergonomic Chair with five castor wheel	15,000
<b>UPS with battery pack for BSC</b>	Suitable branded 3 KVA online UPS with 30 miins backup along with maintenance free battery include battery pack (cable & fitting)	60,000
	charges for breakdown call (ech visit)	15,000
	Maintenance check on regular half yearly basis	15,000

## Option 2

Sl. No.	Description	Qty.	Unit Price	Total Price, Final Place of Destination (including custom duty and local taxes)
1	Labgard Nu-543 Biological Safety Cabinet Class II, Type A2, Size 4 Ft. NSF / ANSI 49, EN 12469 Cat No. NU-543-400E Ultra Voilet Light, 230 V Cat No. 543(4)E21 BS 31" Deep telescoping w/LL 4 ft. Basr stand Cat No. NU-500-101	2	1,000,000	2,000,000
			Total	2,000,000
			Addl. VAT @ 12.5%	250,000
			<b>Total FOR Destination in INR</b>	<b>2,250,000</b>

<b>Accessories for ducting from local market*</b>			
	Item Description	Amount	Qty.
NU-916-406	Low profile Thimble / Canopy Gas - Tight	55,000	2
	Blower (Local make)	65,000	2
	ducting Rs. 10,000/- per feet for each unit (order separately)		

\*Other accessories quoted under options-2 are same as option-1

**v. M/s ESCO Biotech Pvt. Ltd, Mumbai**

Sl. No.	Description	Qty.	Unit Price	Total Price, Final Place of Destination (including custom duty and local taxes*)
1	ESCO Microprocessor controlled Airstream Class II Type A2 BSC, Make- ESCO, Model- AC2-4S8-NS (item code-2010747), UPS- Make and Model not mentioned	2	573,216	1,146,432
	Add : Customs Duty full @ 26.5%			303,804
	Add : Customs Clearance & Transportation charges			70,000
			Total	1,520,236
	Add : VAT@ 12.5% (applicable if IEC code not provided by customer)			190,030
			<b>Total DDP Price</b>	<b>1,710,266</b>

\*Octroi/ Local Body Tax, Entry Tax or any other govt. levies, if applicable shall be extra.

**Blower & Ducting work for ESCO Bio Safety Cabinet, Model AC2- 4SB-NS**

Sl. No.	Description	Unit	Unit Price (INR)
1	PP/FRP 1 HP Havels Make Exhaust Blower	No.	33,000
2	PP/FRP 10* Diameter Ducting	Per running feet	1,000
3	PP/FRP Pipe Bends, 90 degrees, 10* Diameter	No.	4,500
4	Reducer 12* to 10*	No.	2500
5	MS Bracket & clamp	No.	1500
6	Cable 4 core 2.5 mm	Per Running Meter	180

**Optional Accessories for Blower & Ducting Work**

Sl. No.	Description	Unit	Unit Price (INR)
1	PP/FRP 10* Diameter Ducting	Per running feet	1,000
2	PP/FRP Flanges 10* Diameter	No.	1,250
3	D.O.L Starter 3 Phase Siemens Make/ MCB 32 Ampere	No.	4400
4	PP/FRP Damper 10* Diameter	No.	4200
5	PP/FRP Canopy	No.	5000
6	Concrete Blower Foundation	No.	5000
7	MS Blower Supporting Stand	No.	14500
8	Scaffolding Charges	Per floor per month	8000

vi. M/s Genaxy Scientific Pvt. Ltd, Delhi

Sl. No.	Description	Qty.	Unit Price	Total Price, Final Place of Destination (including custom duty and local taxes)
1	BSC, Make- Biobase, China, Model- 4FA2 (4')	2	785,000	1,570,000
2	3 KVA UPS with 20 Min. Backup, Make- Numeric, Model- Onfiniti	2	61,000	122,000
			Total	<b>1,692,000</b>
			Add Central Sales tax for BSC @ 5%	78,500
			Add Central Sales tax for UPS @ 12.5%	15,250
			total taxes	<b>93,750</b>
			Duties	<b>inclusive</b>
			<b>Total FOR Destination in INR</b>	<b>1,785,750</b>

The meeting ended with vote of thanks.



**Dinesh Kumar**  
Procurement Officer



**Jyoti Singh**  
Sr. Manager Procurement



**Satya P. Verma**  
GM (Procurement)

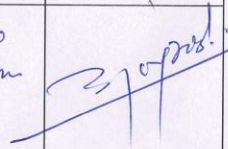

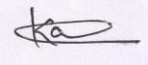
**Annexure-A**

**Attendance Sheet of Representatives attended the meeting**

**ATTENDANCE SHEET**

Purpose in Brief:	Bid opening Meeting for Limited Tender for Procurement of Biosafety Cabinet- Class II, Type A2 with UPS
Name of Client:	Foundation for Innovative New Diagnostics (FIND)
Scheduled Date and Time	07 <sup>th</sup> July, 2016 at 04:30 PM
Address of Venue	Strategic Alliance Management Services Pvt. Ltd., B01-B03, Vardhman Diamond Plaza, Community Centre, D. B. Gupta Road, Paharganj, New Delhi - 110055


**A. Representative of Bidders**

Sl. No.	Name & Designation	Name & Address of the Bidding Firm	Mobile No.	E-Mail ID	Signature
1	MANOJ JOSHI	ESCO BIOTECH Pvt. Ltd.	9871252805	manoj.joshi.20 @gmail.com	
2	Ravishr.	GenAry Scientific	9717882066	T ravishr@genary, com	
3	Kaushal	metrosra Biotech (P) Ltd.	9015044090	Kaushal @ metrosrabiotech .com	
4					
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#### B. Representatives of FIND (Observer)




Sl. No.	Name & Designation	Name & Address of the Bidding Firm	Mobile No.	E-Mail ID	Signature
1	Jasdeep Ubbeli Procurement Assistant	FIND	9911468319	Jasdeep.ubbeli@finddi.org	
2					
3					
4					
5					



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### C. Representatives of SAMS

Sl. No.	Name & Designation	Name & Address of the Bidding Firm	Mobile No.	E-Mail ID	Signature
1	Jyoti Singh Sr. Manager (Procurement)	SAMS	9958994797	Singuj@ samscounsel com	
2	Satya Verma (General Manager Procure)	SAMS	9717186523	satya.verma68 @gmail.com	
3	Dinesh Kumar Procurement Officer	SAMS	8800257774	Kumard@samsc consult.com	
4					