

Minutes of Pre-Bid Meeting of ITB No.: SAMS - FIND- EQUIPMENT – PROCT - ICB - 03/2014 dated 10th March 2014 for Selection of Agencies for the Supply, Installation, Testing and Commissioning of Equipment for TB Laboratories across India under International Competitive Bidding (ICB)

1. The Pre-bid meeting was held on **10th March, 2014 at 1430 hours at the office of Strategic Alliance Management Services Pvt. Ltd., 1/1 B Choudhary Hetram House, Bharat Nagar, New Friends Colony, New Delhi-11025.** The meeting was chaired by Shri Sanjay Rastogi, Associate Director (MCS), SAMS.

2. **List of Participants:-**

The following individuals participated in Pre-bid meeting as was notified in Schedule of Events included in ITB No.: SAMS - FIND- EQUIPMENT – PROCT - ICB - 03/2014 dated 24th February 2014 for Selection of Agencies for the Supply, Installation, Testing and Commissioning of Equipment for TB Laboratories across India under International Competitive Bidding (ICB).

Si. No.		
1	SAMS's Representatives:-	Dr. S. K. Talwar – Procurement Specialist
		Mr. Dinesh Kumar – Procurement Officer
2	FIND's Representatives:-	Dr. Rahul Thakur - Project Manager
		Mr. Anil Kumar Bhutani – Procurement Officer
3	Prospective Bidders:-	
	M/s ACMAS Technologies Pvt. Ltd.	Mr. R. N. Mishra (Head – Business Development)
	M/s Automed Systems Pvt. Ltd.	Mr. Mahendra (Sr. Sales Officer)
	M/s Sigma	Mr. Anand Gaur (Regional Manager)
	M/s Vision Diagnostics India Pvt. Ltd.	Mrs. Sonal Varshney (General Manager)
	M/s Eppendorf India	Mr. K. Mohan
	M/s Fine Care Corporation	Mr. Abhishek (Sales Manager - North)
	M/s Unitrade Corporation	Mr. Pankaj Kumar (Representative)
	M/s Genaxy	Mr. Ravi Gera
	M/s Baker	Mr. Sushant Bakhru
		Mr. Vijay Bakhru
	M/s Spectro	Mr. Om Prakash Singh
		Mr. Sunil Dua
M/s Esco Biotech Pvt. Ltd.	Mr. M. K. Khare (General Manager – North)	

3. **Pre- Bid Meeting:-**

The Chairman welcomed the participants and asked Dr. Talwar to provide the details relating to ITB No.: SAMS - FIND- EQUIPMENT – PROCT - ICB - 03/2014 for Selection of Agencies for the Supply, Installation, Testing and Commissioning of Equipment for TB Laboratories across India under International Competitive Bidding (ICB). Dr Talwar then provided the details of equipment included in ITB.

The Chairman sought to know from the prospective bidders as to whether they are comfortable with the provisions included in the ITB. The House was opened for seeking clarifications on the provisions included in ITB. The prospective bidders raised the following issues-

Sl. No.	Query raised by the participants	Clarifications provided by SAMS/ FIND/ CTD
Biosafety Cabinet Class II		
1	Technical specifications; Filter & Flow conditions; conformance to European/ NSF Standards; provisioning of sash glass with sash handles in the window; locking of windows and provisioning of ducting with Biosafety Cabinets	The prospective bidders were advised to send the details in writing so that these are examined by technical experts. If required suitable amendment would be issued
Bacteriological Incubator		
2	Temperature range of the Incubator whether it has to be refrigerated type	-----do-----
Autoclaves		
3	Conformance to Standards; automatic feed of mineralized water and stand for horizontal autoclave	-----do-----
4	What is IQ/OQ/PQ	The prospective bidders were informed that IQ/OQ/PQ helps in validation of equipment including principal systems and sub systems as claimed in technical specification. These are required to be carried out at the time of commissioning on the basis of pre-defined protocols set out by the manufacturers. These are covered under CFR 21 Part 11
5	Some of the bidders suggested that payment terms may be revised from 80% and 20% to 90% and 10%	The prospective bidders were advised to send it in writing so that these are examined by commercial experts. If required suitable amendment would be issued

4. The Chairman further informed all participants to submit further queries they have by 5.00 PM on 15.03.2014 and suitable clarifications will be provided through mail/ posting on SAMS website. He also suggested for maximum participation by the capable vendors and assured SAMS fullest cooperation in a fair and transparent manner.
5. The Pre-bid meeting ended with a vote of thanks to the Chair.