

**Minutes of Pre-Bid Meeting of ITB No.: SAMS - FIND- EQUIPMENT
PROCT-02/2014 dated 08th February 2014 held on 18 February 2014
for Selection of Agencies for the Supply, Installation, Testing and
Commissioning of Equipment for TB Laboratories across India
under National Competitive Bidding (NCB)**

1. The Pre-bid meeting was held on 18th February, 2014 at 14.00 hours at the office of Strategic Alliance Management Services Pvt. Ltd., 1/1 B Choudhary Hetram House, Bharat Nagar, New Friends Colony, New Delhi-11025. The meeting was chaired by Shri Sanjay Rastogi, Associate Director (MCS), SAMS.

2. **List of Participants:-**

The following individuals participated in Pre-bid Conference as was notified in Schedule of Events included in ITB No.: SAMS - FIND- EQUIPMENT PROCT-02/2014 dated 08th February 2014 for Selection of Agencies for the Supply, Installation, Testing and Commissioning of Equipment for TB Laboratories across India under National Competitive Bidding (NCB).

SAMS's Representatives:-

1. Dr. S. K. Talwar – Procurement Specialist
2. Mr. Dinesh Kumar – Procurement Officer

FIND's Representatives:-

1. Mr. Anil Kumar Bhutani – Procurement Officer
2. Ms. Pooja Srivastava – Biomedical Engineer

Prospective Bidders:-

1. M/s Genaxy Scientific Pvt. Ltd.
 - a) Mr. Ravi Gera
2. M/s Carl Zeiss
 - a) Mr. Manish Kathuria (Manager – Sales)
3. M/s Contech Inst. Ltd.
 - a) Mr. Pappu Kumar Jha
 - b) Mr. Mukesh Singh
4. M/s Godrej & Boyce Mfg. Co. Ltd
 - a) Mr. Pankaj Kumar Chikara
 - b) Mr. Qaish Qureshi
5. M/s Techser Power
 - a) Mr. Amit – Sr. Executive
6. M/s Powerone Microsystems Pvt. Ltd.
 - a) Mr. Sanjay Bhatt (Asst. Manager)

3. Pre- Bid Conference:-

The Chairman welcomed the participants and asked Dr. Talwar to provide the details relating to ITB No.: SAMS - FIND- EQUIPMENT PROCT-02/2014 dated 08th February 2014 of Agencies for the Supply, Installation, Testing and Commissioning of Equipment for TB Laboratories across India under National Competitive Bidding (NCB) Dr Talwar then provided the details of ITB.

The Chairman sought to know from the prospective bidders as to whether they are comfortable with the provisions included in the ITB. The House was opened for seeking clarifications on the provisions included in ITB. The prospective bidders raised the following issues-

Sl. No.	Query raised by the participants	Clarifications provided by SAMS/ FIND/ CTD
1	<p>Delivery Period:</p> <p>Delivery period mentioned in the ITB is 45 days. Our standard delivery period is around 12-14 weeks. We therefore request you to amend the delivery period to minimum 12 weeks from the date of firm order received at our end.</p>	<p>The firms were clarified that the issue would be examined a formal communication would be uploaded</p>
2	<p>Payment Terms:</p> <p>In the ITB, it is specified that the currency should be Indian Rupees.</p> <p>Please note that some of the equipment covered in the ITB are produced in foreign countries also and need to be imported. Hence some of the bidders would like to offer the price of the product in Foreign currency and request SAMS to place order for direct import by SAMS and to pay in FE directly to the manufacturer/ supplier. However, the bidders are agreeable to facilitate with all customs duty clearances, transport and other related services to move the goods to the ultimate destination and shall quote such charges for the same in Indian Rupees, which can paid to them in local currency. In case SAMS can arrange for customs duty concession or exemption, the same could be provided to the supplier and the same will be utilized by the supplier.</p>	<p>The firms were clarified that the issue would be examined a formal communication would be uploaded</p> <p>SAMS/ FIND will arrange CDEC/ EDEC as required from the Ministry of Health and that needs to be taken care by the supplier</p>
3	<p>Road Permit/ Way Bill etc. for interstate transportation:</p> <p>Bidders sought clarification that the necessary authorization and tax forms/transport permits would be provided to them to enable them transport the equipment from the port of destination to the ultimate consignee, on behalf of the importer/Buyer.</p>	<p>It was clarified that the suppliers will write to the concerned lab in-charges for arranging the same well in advance and follow up. Wherever needed, SAMS/ FIND would facilitate the process</p>
4	<p>Query was sought as to whether the firms can use a compressor other than those specified for air conditioners in ITB</p>	<p>It was clarified that the firms should use compressors of the make included in ITB. Ample choice has been provided in the specifications.</p>

5	A query was raised as to whether they can supply Refrigerator with glass door	It was clarified that glass or metallic door is acceptable as per ITB
6	A query was raised in regard to batteries to be supplied with UPS?????(what is the question	The firm was advised to send the query and suitable reply would be sent
7	Last Date of Time & Place for Receipt of Bids & Opening Date mentioned is 11 March 2014, It seems that there is a typing mistake	There is typographical error in the notification. A corrigendum to this effect is already uploaded at SAMS website on 11 th February, 2014.

4. The Chairman further informed all participants to submit further queries they have by 5.00 PM on 25.02.2014 and suitable clarifications will be provided through mail/ posting on SAMS website. He also suggested for maximum participation by the capable vendors and assured SAMS fullest cooperation in a fair and transparent exercise.

5. The Pre-bid Conference ended with a vote of thanks to the Chair.