



**STRATEGIC ALLIANCE**  
Management Services Private Limited

1/1B, Choudhary Hetram House, Bharat Nagar, New Friends Colony, New Delhi - 110 025  
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RFQ No. SAMS-FIND-DWP PROCT- NS-05/2014  
Dated: 02/06/2014

**REQUEST FOR QUOTATION (RFQ)**

**FOR**

**Water Distillation Unit (4 Liters/ Hour) with Demineralizer/ Softener Unit**

To,

\_\_\_\_\_,  
\_\_\_\_\_,  
\_\_\_\_\_,  
\_\_\_\_\_.

Dear Sir,

The **Strategic Alliance Management Services Pvt. Ltd. (SAMS)**, Procurement Agency appointed by **Foundation for Innovative New Diagnostics (FIND)** – (an International not For Profit Organization), is pleased to invite quotations for supply of following item, on CIP Destination basis, to the consignees as per details enclosed in Annexure VI.

Please let this office know, if you can supply the required items of reputed brand as per description detailed below and accordingly send the quotation giving Statement of compliance as per Specifications enclosed, Name of the Manufacturer, and Catalogue, etc. as per terms and conditions attached herewith.

| Particulars of item  | Unit | Quantity |
|--|------|----------|
| Water Distillation Unit (4 liters / hour) with Demineralizer / Softener Unit<br><br>(as per specifications at Annexure - I & II) | No.  | 31       |

The quotation shall be submitted in sealed condition and prominently superscribed as '**Quotation for Water Distillation Unit (4 liters / hour) with Demineralizer / Softener Unit**' by **16<sup>th</sup> June, 2014 at 3.00 PM. The quotation will be opened on the same day at 3.30 PM. The Quotation shall be valid for at least Three Months.**

It is the responsibility of the bidder to ensure that the completed tender/bid documents are submitted at **Strategic Alliance Management Services Pvt. Ltd. (SAMS), 1/1 B, Choudhary Hetram House, Bharat Nagar, New Friends Colony, New Delhi 110025, INDIA** by the time and date stipulated for submission of quotation, failing which the quotation would be considered late and rejected. Mere handing over of the quotation at SAMS or at any other counter/room or person cannot be considered as submission of quotation and shall not be entertained. The quotations, which are not received duly sealed, mentioning this office letter number and last date of receiving will not be accepted. The following documents must be submitted in the chronological order (strict compliance) to avoid rejection of tenders:

- (i) Forwarding letter clearly mentioning the authorized signatory, total number of pages, the model quoted, quotation validity undertaking of 3 months, which can be extended on mutual consent.
- (ii) Manufacturer's authorization form as per format attached (Annexure III).
- (iii) The quotation must be proper and complete in all aspects, otherwise it will not be considered. A technical compliance sheet, as per specification to be enclosed.
- (iv) Warranty for 3 years from the date of Installation must be given (No conditional warranty shall be accepted).

It should be addressed and submitted to the "STRATEGIC ALLIANCE MANAGEMENT SERVICES PVT. LTD. (SAMS), 1/1 B, Choudhary Hetram House, Bharat Nagar, New Friends Colony, New Delhi 110025, INDIA " and should reach this office **on or before 16<sup>th</sup> June, 2014 till 3.00 PM.**

Yours sincerely,

**For Strategic Alliance Management Services Pvt. Ltd.**



**(Sanjay Rastogi)**  
**Associate Director (MCS)**

**TERMS & CONDITIONS**

1. The quotation is to be submitted along with duly signed Terms & Conditions & tender document in a sealed cover which must be clearly marked with the "**Quotation for Water Distillation Unit (4 liters/ hour) with Demineralizer/ Softener Unit**" and the **due date for its opening is 16<sup>th</sup> June, 2014 at 3.30 PM**. The cover should be addressed to Strategic Alliance Management Services Pvt. Ltd. (SAMS), 1/1 B, Choudhary Hetram House, Bharat Nagar, New Friends Colony, New Delhi 110025, INDIA.
2. The bidder is expected to examine **all instructions, forms, terms and specifications in the RFQ**. Failure to furnish all information required by the RFQ or submission of a quotation not substantially responsive to the RFQ in every respect will be at the bidder's risk and may result in the rejection of its quotation.
3. Each bidder is entitled to submit only one quotation, in case where more than one quotation is submitted by organizations under the same management / group, such quotations are liable for rejection.
4. In the event of the space on the prescribed form being insufficient for the required purposes, additional page must be numbered consecutively bear the quotation number and be fully signed by the bidder. In such cases reference to the additional pages must be made in the quotation form.
5. The quotation must reach this office strictly not later than **16<sup>th</sup> June, 2014 till 3.00 PM and** the quotation must be received at the address specified not later than the time and date specified in the RFQ. Any quotation received after the deadline for submission of quotation prescribed will be rejected and/or returned unopened to the bidder.
6. The bidder may modify or withdraw its quotation after the quotation's submission provided that written notice of the modification or withdrawal is received by the purchaser prior to the deadline prescribed for submission of quotation.
7. No quotation can be modified subsequent to the deadline for submission of quotation.
8. The conditions of the bidder shall not be binding on SAMS.
9. **Delivery schedule** – Within 45 Days from the date of issuance of Purchase Order/ Contract as per the Consignee Distribution List (Enclosed at Annexure VI)
10. **Terms of Delivery-**  
**CIP** final destination as per Consignee Distribution List
  - a. The responsibility of arranging all required documents, including, Road Permits etc. is of the Supplier.
  - b. Installation of Equipment as per the Consignee Distribution List.
  - c. Training & Commissioning on Equipment as per the Consignee Distribution List;
11. **BID PRICES:**  
The bidder shall indicate on the appropriate price schedules attached to these, the unit prices and total bid/tender prices of goods it proposes to supply under the contract. Price should be quoted only in the specified format attached in Annexure IV.
12. **Bid currencies**  
The prices should be quoted only in Indian National Rupees (INR).

**13. Period of validity of quotation :**

- a. Quotation shall remain valid for 3 months after the date of bid opening prescribed by the purchaser. Quotation valid for a shorter period shall be rejected by the purchaser as non-responsive.
- b. In exceptional circumstances, the purchaser may solicit the bidder's consent to an extension of the period of bid/tender validity. The request and the responses thereto shall be made in writing (or by cable or by telex).

**14. Format and signing of bid**

- a. The bidder shall prepare two copies of the quotation, clearly making each "Original Quotation" and "Copy of Quotation" as appropriate. In the event of any discrepancy between them, the original shall govern.
- b. The original and all copies of the quotation shall be typed or written in indelible ink and shall be signed by the bidder or a person duly authorized to bind the bidder to the contract. The letter authorization shall be indicated by written power-of-attorney accompanying the quotation. All pages of the quotation, except for unamended printed literature, shall be initialed by the person or person's signing the quotation.
- c. The quotation shall contain no interlineations, erasures or overwriting except as necessary to correct errors made by the bidder, in which case such corrections shall be initialed by the person or persons signing the bid.

**15. Purchaser's right to vary quantities at the time of award**

The purchaser reserves the right at the time of award to increase or decrease up to 25% of the quantity of goods and services specified in the 'Schedule or requirements' without any change in prices or other terms and conditions.

**16. Purchaser's right to accept any quotation and to reject any or all quotations**

The purchaser reserves the right to accept or reject any quotation and to annul the bidding process and reject any or all quotations at any time prior to award of contract, without thereby incurring any liability to the affected bidder/bidder or bidders or any obligations to inform the affected bidder/bidder of the grounds for the purchaser's action.

**1. Spare parts**

The supplier shall supply/provide any or all of the following materials, information etc. pertaining to spare parts manufactured and/or supplied by the supplier:

- a. The spare parts as selected by the purchaser to be purchased from the supplier, subject to the condition that such purchase of the spare parts shall not relieve the supplier of any contractual obligation including warranty obligations; and
- b. In case the production of the spare parts is discontinued:
  - i. Sufficient advance notice to the purchaser before such discontinuation to provide adequate time to the purchaser to purchase the required spare parts etc., and
  - ii. Immediately following such discontinuation, providing the purchaser, free of cost, the designs, drawings, layouts and specifications of the spare parts, as and if requested by the purchaser.
- c. Supplier shall carry sufficient inventories to assure ex-stock supply of consumable spares such as gaskets, plugs, washers, belts, etc. Other spare parts and components shall be supplied as promptly as possible but in any case within six months of placement of order

**2. Warranty**

- a. The supplier warrants that the goods supplied under the contract are new, unused, of the most recent of current models and incorporate all recent improvements in design and materials unless provided otherwise in the contract. The supplier further warrants that the goods supplied under the contract shall have no defect arising from design, materials or -workmanship (except insofar as the design or material is required by the purchaser is specifications) or from any act

- or omission of the supplier that may develop under normal use of the supplied goods in India, i.e. the counter of final destination.
- b. The warranty shall remain valid for 3 years on the equipment delivered to the final destination and installed, commissioned and take over by the consignee to the entire satisfaction of the purchaser.
  - c. The purchaser/indenter shall promptly notify the supplier in writing of any claim arising under this warranty.
  - d. Upon receipt of such notice, the supplier shall, with all reasonable speed, repair or replace the defective goods or parts thereof, free of cost at the ultimate destination. The supplier shall elicit over the replaced parts/goods at the time of their replacement. No claim, whatsoever shall lie on the purchaser for the replaced parts/goods thereafter.
  - e. If the supplier, having been notified, fails to remedy the defects) within a reasonable period, the purchaser may proceed to take such remedial action as May be necessary, at the supplier's risk and expense and without prejudice to any other rights which the purchase may have against the supplier under the contract.
  - f. The warranty for defective parts will begin de novo from the date of replacement. Supplier will pay all expenses up to the destination for the replaced parts.
3. The method and conditions of payment to be made to the Supplier (Payments will not be made to any other party) under this tender, as applicable under (A) or (B), shall be as follows:

Payment for goods and Services supplied shall be made in Indian Rupee, as follows:

- i) **On Delivery to Consignee:** Ninety (90) percent of the Contract Price of the Goods delivered to the Consignee shall be paid within 30 days of submission of following documents
  - a. Four copies of supplier's invoice showing contract number, goods description, quantity, unit price and total amount;
  - b. Consignee Receipt Certificate in original issued by the authorized representative of the consignee;
  - c. Manufacturer's / Supplier's warranty certificate & In-house inspection certificate.
- (i) **On satisfactory installation, testing & commissioning:** Ten (10) percent of the Contract Price of Goods received shall be paid within thirty (30) days of satisfactory installation & commissioning of the Goods and completion of training of the concerned personnel on operation and maintenance the equipment, upon submission of an invoice (indicating the SAMS as the Purchaser on behalf of FIND, the Contract number, credit number; description of payment and total amount, signed in original, stamped or sealed with the company stamp/seal) supported by the satisfactory installation, training & commissioning Certificate issued by the Consignee.

4. **Liquidated damages**

**For delays**

- a) Subject to, other clauses, if the supplier fails to deliver any or all of the goods or perform the services within the time period(s) specified in the contract, the purchaser shall, without prejudice to its other remedies under the contract, deduct from the contract price, as liquidated damages, a sum equivalent to 0.5 percent of the delivered price of the delayed goods /unperformed services for each week of delay or part of thereof until actual delivery or performance up to a maximum deduction of 10 (ten) percent of the delayed goods or services contract price. However, the purchaser may consider termination of the contract or emergency purchases once the time specified is over.

**For shortfall in equipment performance**

- a) Recovery shall be made from the supplier for not meeting the guaranteed performance/ productivity of the equipment during actual testing as detailed in "Technical Specifications". A sum equivalent to one percent of the cost of the equipment for each unit of shortfall in the guaranteed performance productivity where applicable.

## 5. **TAXES & DUTIES**

- a) Supplier shall be entirely responsible for all taxes, duties, fees, levies etc. incurred until delivery of the contracted goods to the purchaser.
- b) Excise Duty exemption Certificate shall be provided by FIND/SAMS upon receipt of relevant information / documents in respect of shipment.
- c) **VAT/PAN:** Copy of number allotted should also be submitted.
- d) **Performance Security**
  - 1) Within twenty one (21) days from date of the issue of notification of award by the purchaser, the supplier, shall furnish performance security to the purchaser for an amount equal to ten percent (10%) of the total value of the contract, valid up to sixty days after the date of completion of all contractual obligations by the supplier, including the warranty obligations.
  - 2) The Performance security shall be denominated in Indian Rupees or in the currency of the contract as detailed below:
    - i) It shall be in any one of the forms namely Account Payee Demand Draft or Fixed Deposit Receipt drawn from any Scheduled commercial bank in India or Bank Guarantee issued by a Scheduled commercial bank in India, in the prescribed form as provided in Annexure V of this document in favour of the purchaser. In the case of Bank Guarantee furnished from banks outside India (i.e. foreign Banks), it should be authenticated and countersigned by any Scheduled bank in India .The validity of the Fixed Deposit receipt or Bank Guarantee will be for a period up to 2 months from the notification of Award beyond Warranty Period.
  - 3) In the event of any loss due to supplier's failure to fulfill its obligations in terms of the contract, the amount of the performance security shall be payable to the purchaser to compensate the purchaser for the same.
  - 4) In the event of any amendment issued to the contract, the supplier shall, within twenty-one (21) days of issue of the amendment, furnish the corresponding amendment to the Performance Security (as necessary), rendering the same valid in all respects in terms of the contract, as amended.
  - 5) Subject to sub - clause C above, the purchaser will release the Performance Security without any interest to the supplier on completion of the supplier's all contractual obligations including the warranty obligations.

**For Strategic Alliance Management Services Pvt. Ltd.**



**(Sanjay Rastogi)**  
**Associate Director (MCS)**

### **Annexures:**

- I. Technical Specifications of Water Distillation Unit (4 liters/ hour)
- II. Technical Specifications of Demineralizer/ Softener Unit
- III. Manufacturer's Authorization Form
- IV. Price schedule Form
- V. Performance Security Form
- VI. List of Goods and Consignee-wise Distribution

**Technical Specification of Water Distillation Unit (4 liters/ hour)**

|  |                           |                                   |
|--|---------------------------|-----------------------------------|
| <b>NAME OF EQUIPMENT:</b><br>Water Distillation Unit (4 liters/ hour) with Demineralizer/<br>Softener Unit (Specification Demineralizer/ Softener attached<br>separately at Annexure II)   |                           | <b>CODE NUMBER</b>                |
| <b>Tender specifications</b>   |                           | <b>Bidder's<br/>Specification</b> |
| Quantity:  | <b>MANUFACTURER:</b>      |                                   |
|  | <b>Type / Model</b>       |                                   |
|  | <b>Country of Origin:</b> |                                   |
| <b>Description of function and use</b><br>Water quality determines the quality of reagents, solutions and<br>culture in the laboratory.  |                           |                                   |
| <b>MAIN SPECIFICATIONS:</b>  |                           |                                   |
| Glass double distillation unit with borosilicate boiler with water<br>leveller, borosilicate condenser and built in Quartz Heater  |                           |                                   |
| Wall Mount Distiller   |                           |                                   |
| Type:Horizontal  |                           |                                   |
| Distilled Water Output Capacity: 4liters/hr  |                           |                                   |
| Cooling water consumption: 150 lit/hr  |                           |                                   |
| Should be Pryogen free   |                           |                                   |
| Distillate Temperature: 65-75 Deg C  |                           |                                   |
| Conductivity S/cm: < 1 x 10 <sup>-6</sup>  |                           |                                   |
| pH : 6.9-7   |                           |                                   |
| <b>Electric needs</b>  |                           |                                   |
| Supply voltage: 230 ± 10V, AC, 50/60 Hz Voltage  |                           |                                   |
| Single Phase; Power Consumption: 3.5 KW X2 ; Quartz heater   |                           |                                   |
| Conform to electrical safety IEC-60601-1 and IEC 61010,  |                           |                                   |
| Plugs adapted to those used in India.  |                           |                                   |
| <b>Distillation Apparatus Power Supply Unit</b> for automatic working<br>of distillation unit by switching off the heater incase water level falls<br>below the heating coil, protecting the heater  |                           |                                   |
| Sensor rod should be adjusted above heating levels and work on 12<br>V supply  |                           |                                   |
| Alarm system for low water condition   |                           |                                   |
| <b>Manufacturer's Certificate</b>  |                           |                                   |
| The manufacturer must have a management system certified to ISO<br>9001  |                           |                                   |
| Certificates for design and safety regulations   |                           |                                   |
| <b>Quality and Safety standards</b> met by the product offered have to<br>be listed and copies of the certificates issued by the authorized<br>agencies to be enclosed for verification  |                           |                                   |
| <b>Operation and Maintenance Manual:</b><br>Operation/Maintenance/Service manuals in English to be provided<br>for each unit delivered<br>The manuals to include instructions for:<br>•• setting up the distiller<br>•• routine cleaning and maintenance<br>•• planning for periodic maintenance |                           |                                   |
| <b>All parts should be replaceable</b>   |                           |                                   |
| <b>Installation and Maintenance:</b> Each bidder has to install the<br>delivered equipment by certified or qualified personnel. The detailed   |                           |                                   |

|   |  |
|---|--|
| <p>installation prerequisites have to be communicated to the purchaser in advance. A detailed instruction of the laboratory personnel on use, function and maintenance of the equipment (user training) as well as a comprehensive maintenance plan is part of this procurement.</p> <p>The cost of the maintenance plan should be defined and guaranteed over the period of warranty</p> <p>The supplier shall have a functioning after-sale-service in India covering the whole country, including adequate infrastructure, competent and adequately staffed personnel with adequately provisioned spare part store allowing to respond to any complaints and to repair within<br/>7 days /replace the unit within 14 days of receipt of complaint.</p> |  |
| <b>Standard Maintenance Tools:</b>  |  |
| All standard accessories, consumables, parts required for the proper operation shall be included in the offer. Each bidder has to specify the quantity in its offer of every item or items not specified above.   |  |
| <b>Spare Parts:</b>   |  |
| One set of Borosilicate boiler with water leveler, condenser and Quartz heater  |  |
| SS Wall Mount stand and accessory set to be provided with each unit   |  |
| Accessory list to be quoted   |  |
| <b>Packing data:</b> Packing data are not necessarily part of the bidding process, but are needed for shipment and customs declaration  |  |
| Net weight  |  |
| Gross weight  |  |
| Dimensions (W x H x D) in cm  |  |
| Appliances must be transported upright (Y/N)  |  |
| <b>Customs/Excise Tariff Number</b>   |  |
| <b>Warranty:</b> 3 years<br>Warranty starts from the date of installation at site.  |  |
| <b>Remarks:</b> The design and workmanship of equipment offered, including power supply, has to be suited to operate properly and continuously under the climatic conditions in India, especially humidity (e.g. ≤90% at 35°C), permissible ambient temperature (e.g. +5°C to +45° C), protection against fungi, and possible spikes in the electric network.   |  |



**Technical Specifications of Demineralizer/ Softener Unit**

|  |                                  |                                      |
|--|----------------------------------|--------------------------------------|
| <b>NAME OF EQUIPMENT:</b>  |                                  | <b><u>CODE NUMBER</u></b>            |
| Demineralizer/ Softener Unit   |                                  |                                      |
| <b>Tender specifications</b>   |                                  | <b><u>Bidder's Specification</u></b> |
| Quantity:  | <b><u>MANUFACTURER:</u></b>      |                                      |
|  | <b><u>Type / Model:</u></b>      |                                      |
|  | <b><u>Country of Origin:</u></b> |                                      |
| <b>MAIN SPECIFICATIONS:</b>  |                                  |                                      |
| The Units should work on the principle of Ion Exchange and will be used with Water distiller   |                                  |                                      |
| Should prevent accumulation of Sludge (Deposition of Calcium and Magnesium salts)  |                                  |                                      |
| Inlet for feeding tap Water  |                                  |                                      |
| Outlet for drawing softened water  |                                  |                                      |
| Unit should be recharged again with saturated solution of Sodium Chloride  |                                  |                                      |
| Unit should deliver approx 10ltrs of soft water for one cycle of regeneration  |                                  |                                      |
| During regeneration should pass 10ltrs of sodium chloride solution through water softener for a period of 1 hr   |                                  |                                      |
| <b>Manufacturer's Certificate</b>  |                                  |                                      |
| The manufacturer must have a management system certified to ISO 9001   |                                  |                                      |
| Certificates for design and safety regulations   |                                  |                                      |
| <b>Quality and Safety standards</b> met by the product offered have to be listed and copies of the certificates issued by the authorized agencies to be enclosed for verification and should meet National standard  |                                  |                                      |
| <b>Operation and Maintenance Manual:</b><br>Operation/Maintenance/Service manuals in English to be provided for each unit delivered  |                                  |                                      |
| <p><b>Installation and Maintenance:</b> Each bidder has to install the delivered equipment by certified or qualified personnel. The detailed installation prerequisites have to be communicated to the purchaser in advance. A detailed instruction of the laboratory personnel on use, function and maintenance of the equipment (user training) as well as a comprehensive maintenance plan is part of this procurement. The cost of the maintenance plan should be defined and guaranteed over the period of warranty</p> <p>The supplier shall have a functioning after-sale-service in India covering the whole country, including adequate infrastructure, competent and adequately staffed personnel with adequately provisioned spare part store allowing to respond to any complaints and to repair within 7 days /replace the unit within 14 days of receipt of complaint.</p> |                                  |                                      |
| <b>Standard Maintenance Tools:</b>   |                                  |                                      |
| All standard accessories, consumables, parts required for the proper operation shall be included in the offer. Each bidder   |                                  |                                      |

|   |  |
|---|--|
| has to specify the quantity in its offer of every item or items not specified above.  |  |
| <b>Spare Parts:</b>   |  |
| Accessory list to be quoted   |  |
| <b>Packing data:</b> Packing data are not necessarily part of the bidding process, but are needed for shipment and customs declaration  |  |
| Net weight  |  |
| Gross weight  |  |
| Dimensions (W x H x D) in cm  |  |
| Appliances must be transported upright (Y/N)  |  |
| <b>Customs/Excise Tariff Number</b>   |  |
| <b>Warranty:</b> 3 years<br>Warranty starts from the date of installation at site.  |  |
| <b>Remarks:</b> The design and workmanship of equipment offered, including power supply, has to be suited to operate properly and continuously under the climatic conditions in India, especially humidity (e.g. $\leq 90\%$ at $35^{\circ}\text{C}$ ), permissible ambient temperature (e.g. $+5^{\circ}\text{C}$ to $+45^{\circ}\text{C}$ ), protection against fungi, and possible spikes in the electric network. |  |

**Manufacturer's Authorization Form**

*The Bidder shall require the Manufacturer to fill in this Form in accordance with the instructions indicated. This letter of authorization should be on the letterhead of the Manufacturer and should be signed by a person with the proper authority to sign documents that are binding on the Manufacturer.*

Date: *[insert date (as day, month and year) of quotation Submission]*  
RFQ No and Title.: *[insert number of RFQ and title]*

To: *[insert complete name of SAMS]*

**WHEREAS**

We *[insert complete name of Manufacturer]*, who are official manufacturers of *[insert type of goods manufactured]*, having factories at *[insert full address of Manufacturer's Factories]* do hereby authorize *[insert complete name of Bidder]* to submit a bid the purpose of which is to provide the following Goods, manufactured by us *[insert name and or brief description of the Goods]*, and to subsequently negotiate and sign the Contract.

We hereby extend our full guarantee and warranty in accordance with Clause 15 of the Terms and Conditions of RFQ referred, with respect to the Goods offered by the above firm.

Signed: *[insert signature(s) of authorized representative(s) of the Manufacturer]*

Name: *[insert complete name(s) of authorized representative(s) of the Manufacturer]*

Title: *[insert title]*

Dated on \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_ *[insert date of signing]*

## Price Schedule Form

[The Bidder shall fill in these Price Schedule Forms in accordance with the instructions indicated. The list of line items in column 1 of the **Price Schedules** shall coincide with the List of Goods and Related Services specified by SAMS in the Schedule of Requirements.]

| BIDDER'S PRICES FOR GOODS (Price & Currency to be entered by Bidder):   |             |                                  |   |  |   |
|---|-------------|----------------------------------|---|--|---|
| DESCRIPTION*<br>(a)   | QTY.<br>(b) | INR                              |   |  |   |
|   |             | UNIT PRICE<br>Destination<br>(c) | TOTAL PRICE<br>FINAL Place of<br>Destination<br>(d) = (c) x (b) | Duties** To<br>be indicated<br>separately<br>(e) | Taxes** to<br>be indicated<br>separately<br>(f) |
| Water Distillation Unit (4 liters / hour) with<br>Demineralizer / Softener Unit   | 31          |                                  |   |  |   |
| <p>* All goods shall be duly insured up to the final destination and further storage insurance for a minimum period of 21days at final destination for the verification &amp; installation of goods received.</p> <p>** Nature and amount of each tax or duty component should be clearly specified. It should be clearly indicated whether same is included /excluded in unit price.</p> |             |                                  |   |  |   |

| DESCRIPTION OF THE SERVICES           | COUNTRY OF<br>ORIGIN | PRICE<br>(a) | SERVICE<br>TAX<br>(b) | TOTAL PRICE<br>(a) + (b) |
|---------------------------------------|----------------------|--------------|-----------------------|--------------------------|
| Installation                          |                      |              |                       |                          |
| CMC for year 1 Beyond warranty period |                      |              |                       |                          |
| CMC for year 2 Beyond warranty period |                      |              |                       |                          |
| CMC for year 3 Beyond warranty period |                      |              |                       |                          |
| CMC for year 4 Beyond warranty period |                      |              |                       |                          |
| CMC for year 5 Beyond warranty period |                      |              |                       |                          |

## 2. Performance Security Bank Guarantee

[Insert: No Performance Security shall be requested or the bank, as requested by the successful Bidder, shall fill in this form in accordance with the instructions indicated]

Date: *[insert date (as day, month and year) of quotation Submission]*  
RFQ No and Title.: *[insert number of RFQ and title]*

Bank's Branch or Office: *[insert complete name of Guarantor]*

Beneficiary: *[insert legal name and address of SAMS]*

**PERFORMANCE GUARANTEE No.:** *[insert Performance Guarantee number]*

We have been informed that *[insert complete name of Supplier]* (hereinafter called "the Supplier") has entered into Contract No. *[insert number]* dated *[insert day and month]*, *[insert year]* with you, for the supply of *[description of Goods and related Services]* (hereinafter called "the Contract").

Furthermore, we understand that, according to the terms and conditions of the Contract, a Performance Guarantee is required.

At the request of the Supplier, we hereby irrevocably undertake to pay you any sum(s) not exceeding *[insert amount(s) in figures and words]* upon receipt by us of your first demand in writing declaring the Supplier to be in default under the Contract, without cavil or argument, or your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This Guarantee shall expire no later than the *[insert number]* day of *[insert month]* *[insert year]*,<sup>2</sup> and any demand for payment under it must be received by us at this office on or before that date.

This guarantee is subject to the Uniform Rules for Demand Guarantees, ICC Publication No. 458, except that subparagraph (ii) of Sub-article 20(a) is hereby excluded.

*[Signatures of authorized representatives of the bank and the Supplier]*

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1. The Bank shall insert the amount(s) specified in the RFQ.

2. SAMS should note that in the event of an extension of the time to perform the Contract, SAMS would need to request an extension of this Guarantee from the Bank. Such request must be in writing and must be made prior to the expiration date established in the Guarantee. In preparing the Guarantee, SAMS might consider adding the following text to the format the end of the Penultimate paragraph; "We agree to a one - time extension of this Guarantee for a period not to exceed *[six months]* *[one year]*, in response to SAMS's written request for such extension, such request to be presented to us before the expiry of the Guarantee."

**Consignee Distribution List**

| Sl. No. | Schedules                | Schedule I               |
|---------|--------------------------|--------------------------|
|         | Description of Equipment | Water Distillation plant |
| 1       | Hyderabad                | 1                        |
| 2       | JJ Hospital, Mumbai      | 1                        |
| 3       | Pune                     | 1                        |
| 4       | SMS Jaipur               | 1                        |
| 5       | Ajmer                    | 1                        |
| 6       | AIIMS, New Delhi         | 1                        |
| 7       | NDTB Centre, Delhi       | 1                        |
| 8       | Kolkata                  | 1                        |
| 9       | Ranchi                   | 1                        |
| 10      | Lucknow                  | 1                        |
| 11      | Raipur                   | 1                        |
| 12      | Cuttack                  | 1                        |
| 13      | IRL Agra                 | 1                        |
| 14      | Patna                    | 1                        |
| 15      | Dehradun                 | 1                        |
| 16      | Karnal                   | 1                        |
| 17      | NRL BMHRC, Bhopal        | 1                        |
| 18      | PGI Chandigarh           | 1                        |
| 19      | Dharampur                | 1                        |
| 20      | GMC Aurangabad           | 1                        |
| 21      | Bhagalpur                | 1                        |
| 22      | Patiala                  | 1                        |
| 23      | Jodhpur                  | 1                        |
| 24      | NBMCH Siliguri           | 1                        |
| 25      | IMS BHU Varanasi         | 1                        |
| 26      | Srinagar                 | 1                        |
| 27      | RMRI Bhubaneshwar        | 1                        |
| 28      | Aligarh MU               | 1                        |
| 29      | Madurai, TN              | 1                        |
| 30      | Gwalior, MP              | 1                        |
| 31      | Raichur, Karnataka       | 1                        |
|         | Total                    | 31                       |

\*Detailed Contact details/ Addresses will be provided latter at the time of Purchase Order.