

Minutes of Pre-Bid Meeting for Bid Document for Supply of Laboratory Consumables and Medical Supplies (Bid Doc Ref. No. SAMS/FIND/Consumables/35/2017 dated 25/05/2017)

The Pre-Bid Meeting was held on 08/06/2017 at 12:00 Hrs. in the office of Strategic Alliance Management Services Pvt. Limited (SAMS), B01-B03, Vardhman Diamond Plaza, Community Centre, D.B. Gupta, Paharganj, New Delhi 110055. The following were present in the pre-bid meeting:

SAMS officials:

- 1) Ms. Jyoti Singh Sr. Manager (Procurement)
- 2) Mr. Arpit Saxena, Manager (Procurement & SCM)
- 3) Mr. Dinesh Kumar, Procurement Officer
- 4) Ms. Parul Koul, Dy. Manager (Procurement)

FIND officials:

- 1) Ms. Madhu Agarwal, Procurement officer
- 2) Mr. Ramesh Mahadevan, Logistics Officer
- 3) Dr. Sanjeev Saini, Microbiologist

Bidders' representatives:

- 1) Mr. Rajender Kumar (Area Sales Manager), Himedia Laboratories Pvt. Ltd., Delhi
- 2) Mr. Arun Verma (Area Sales Manager), Thermofisher Scientific Pvt. Ltd., Noida
- 3) Mr. Lokesh Kumar (Sr. Business Specialist), Thermofisher Scientific Pvt. Ltd., Noida
- 4) Mr. Sachin Gulati (Director), Solution One Delhi
- 5) Mr. Jagdish Kaushal (Partner), Chembio Life Science, Gaziabad
- 6) Mr. Rachit Malhotra (Partner), International Scientific Instruments Co, Delhi

Proceeding of the pre-bid meeting are as follows:

1. At the outset, SAMS made a briefing about the purpose of the pre-bid meeting and briefed major terms and conditions of the tender.
2. Thereafter, prospective bidders were requested to put up their queries related to scope and terms and conditions given in the Bid Document.
3. The queries from prospective bidders were appropriately responded.
4. The queries sought from prospective bidders as asked during the pre-bid meeting and purchaser's responses / amendment against each query is summarized in the table given at **Annexure-A**.

The Pre-Bid Meeting ended with vote of thanks.



Parul Koul,
Dy. Manager (Procurement)



Arpit Saxena,
Manager (Procurement & SCM)



Dinesh Kumar,
Procurement Officer



Jyoti Singh
Sr. Manager (Procurement)

Responses / Amendments (Amendment No.1) with regard to queries/suggestions received for Bid Documents for Supply of Laboratory Consumables and Medical Supplies Under RNTCP across India. (ATI No.: SAMS/FIND/Consumables/35/2017 dated 25/05/2017)

| Sl. No. | Clause reference/ Page No. | Content of Para / Clause under Reference as per Bid Document | Query/Suggestions | Response / Amendments |
|---------|---|---|--|--|
| 1 | Section – I Instructions to Bidders C. Preparation of Bids; 11. Documents Constituting the Bid 11.4 sub bullet point 7; (page no. 8) | Manufacturer's Authorization Certificate (in case of non-manufacturer bidders) as per format given in Section VII | ----- | Bidders can also submit the valid Dealership/ Distributor Certificate (in case of non-manufacturer bidders). In this regard, refer Amendment No. 1 of the bid document. |
| 2 | Section III : Schedule of Requirements A. Schedule of requirement; Schedule No. 1 (Page No. 30) | Bid Security of MPT64 Device (25T) INR 14,00,000/- (INR Fourteen Lakhs) | It was noted that the Bid Security of INR 14,00,000/- against the Schedule No. 1 is mentioned in the bid document which seems to be very high. | It was clarified that it is a typing error and therefore the Bid Security of MPT64 Device (25T) will be amended as INR 1,40,000/- (INR One Lakh Forty Thousand) |
| 3 | Section IV : Technical Specifications; Schedule No. 5; (page no. 37) | Nitril gloves, size 6-7- Powder-free, latex-free disposable gloves; resistant to chemical risks and resistant to ethidium bromide or auramine staining; 0.2 mm thick and 249 mm long; Size 6-7, appropriate for the laboratory staff (pack of 100 gloves per box) | It was suggested that thickness and length mentioned under technical specification of Nitril Gloves is fixed and therefore some tolerance may be allowed in the same | In this regard, refer Amendment No. 1 of the bid document. The suggestion has been considered. The said Technical Specification are being amended to be read as follows: Nitril gloves, size 6-7- Powder-free, latex-free disposable gloves; resistant to chemical risks and resistant to ethidium bromide or auramine staining; 0.2 mm thick (+/-10 %) and 249 mm long (+/-10 %); Size 6-7, appropriate for the laboratory staff (pack of 100 gloves per box) |

Arvind

Dinesh Paul Koul

For

| Sl. No. | Clause reference/ Page No. | Content of Para / Clause under Reference as per Bid Document | Query/Suggestions | Response / Amendments |
|---------|---|---|---|--|
| 4 | Section IV : Technical Specifications; Schedule No. 6; (page no. 38) | <p>PP-tubes for centrifuge, sterile, 50 ml</p> <p>Technical Specification : Centrifuge tubes 50ml, made of PP, conical, printed graduation, walls thick enough to allow centrifugation up to 5000g, with extra-large, solvent resistant, white labelling area and black graduations, flat PE caps can close with quick 3-4 turns, allowing one handed operation, sterile tubes are radiation sterilized to ensure non-cytotoxicity, sold in packs of 500 tubes</p> <p><u>Certification Requirement (to be submitted along with bid):</u> Certificate of Lot Specific Quality Assurance / Purity / Sterility</p> | <p>It was suggested that Black Graduations required in technical specification may be modified as visible graduations so that it should not restrict the prospective competent quotes</p> <p>To specify whether local made or imported range is required.</p> | <p>The suggestion has been considered. The said Technical Specification are being amended to be read as follows:</p> <p>Technical Specification of PP-tubes for centrifuge, sterile, 50 ml: Centrifuge tubes 50ml, made of PP, conical, printed graduation, walls thick enough to allow centrifugation up to 5000g, with extra-large, solvent resistant, white labelling area and Visible Graduations, flat PE caps can close with quick 3-4 turns, allowing one handed operation, sterile tubes are radiation sterilized to ensure non-cytotoxicity, sold in packs of 500 tubes</p> <p><u>Certification Requirement (to be submitted along with bid):</u> Certificate of Lot Specific Quality Assurance / Purity / Sterility</p> <p>It was clarified that equipment to be quoted either Local Make or Imported, should meet the tender technical specifications in all respect.</p> |
| | Section III: Schedule of Requirements (page no. 30) and Section IV: Technical Specifications; Schedule No. 6; (page no. 38) | <p>Disposable pasteur pipettes, graduated, sterile, 155 mm, 3 ml</p> <p>Technical Specifications: Sterile; single use; made of plastic; volume 1.5 - 3 ml (sold in packs of 500).</p> <p>Certification Requirement (to be submitted along with bid): Certificate of</p> | <p>it was observed that the name of the product under Schedule of Requirement is mentioned as non-sterile, but in technical specifications it is mentioned that these need to be Sterile.</p> | <p>The same was clarified as typing error. The requirement is for Sterile.</p> <p>In this regard, refer Amendment No. 1 of the bid document</p> |

Signature

Parul Koul

Signature

Signature

| Sl. No. | Clause reference/ Page No. | Content of Para / Clause under Reference as per Bid Document | Query/Suggestions | Response / Amendments |
|---------|--|--|--|---|
| 6 | Section IV : Technical Specifications; Schedule No. 8, Item no. 2; (page no. 39) | Lot Specific Quality Assurance / Purity / Sterility Sterile, DNA-/RNAse-free TIPS, 1.0 - 20 µl; | The asked volume is 1ul to 20ul. But there is no requirement of a filter in this. This volume is generally only available in filter tips. Non filter tips have different volume ranges like 2ul-200ul. So do you require the 2ul-200ul standard tip in this case or a filter tip of volume 1-20ul? | The requirement was clarified as follows: - 1.0-20 ul- without filter - 20-200 ul -without filter |
| 7 | Section IV : Technical Specifications; Schedule No. 9; (page no. 39) | Name of Item- Cryo-vial, sterile with cap, 1.5 ml Technical Specifications : .5 ml, screw cap (with O-ring), conical shape bottom micro-centrifuge tube for optimal pellet formation, better visualization of Pellet and effective processing during DNA extraction procedure, made of PP with frosted marking area, sterile, stable at -196 °C to 121 °C; free from RNase, DNase, DNA and endotoxins, not-self-standing, packaging of preferably 25 tubes per pack | Please specify you are looking for Cryo-vial or MCT. Micro-centrifuge tube (MCT) can't be stable at -196 C to 121 C. It can be stored at -80C and also autoclavable. Cryo-vial can't be used for DNA extraction but can be stored at extremely low or high temperature. Specification seems to be Contradictory Also it was asked that is it possible to have a look at the existing sample which is being used by you currently. If it cannot be shown, then can we get the brand and catalogue number of the same so that we can quote the most appropriate product at the best price. | The suggestion has been considered. The said name of item and Technical Specifications are being amended to be read as follows: Name of Item- Microcentrifuge tube, sterile with cap, 1.5 ml Technical Specifications : .5 ml, screw cap (with O-ring), conical shape bottom micro-centrifuge tube for optimal pellet formation, better visualization of Pellet and effective processing during DNA extraction procedure, made of PP with frosted marking area, sterile, stable at -80 °C to 121 °C; free from RNase, DNase, DNA and endotoxins, not-self-standing, packaging of preferably 25 tubes per pack In this regard, refer Amendment No. 1 of the bid document. |





| Sl. No. | Clause reference/ Page No. | Content of Para / Clause under Reference as per Bid Document | Query/Suggestions | Response / Amendments |
|---------|---|--|--|---|
| 8 | Section IV : Technical Specifications; Schedule No. 11; (page no. 40) | <p>Technical Specifications of PCR tubes- Single use PCR Tubes with Attached Caps, 0.2 ml, tubes to be compatible with leading thermal cyclers with heated lids, free from DNase and RNase, autoclavable, packaging 1000 pcs.</p> <p>Name of Item- Plastic bags - 30L Technical Specifications: MATERIAL- Plastic Bag (Biodegradable) Red/Yellow/ Blue/Black. HDPE/LLDPE/PP bags made from biodegradable, virgin, non-chlorinated polymer material, autoclavable and thickness of sheet shall be minimum 55 micron.</p> | <p>Please mention whether Flat cap is required as it is compatible to all PCR machine.</p> <p>It was asked whether there is any preferable color or all four or any one out of Red/ Yellow/Blue/Black are to be quoted against this item</p> | <p>It was clarified that bidder can quote either Flat or Dome shaped, both will be acceptable.</p> <p>It was clarified to quote 5000 quantity each of Yellow and Black plastic bags only. In this regard, refer Amendment No. 1 of the bid document.</p> |

JSR

Dishy

Aspik Sharma

Paul Kaul

Project Name: Procurement of Equipment, Goods, Works and Services for Foundation for Innovative New Diagnostics (FIND), India under GFATM financed Project

Title of Bid Document: Supply of Laboratory consumables and Medical Supplies under RNTCP, Ministry of Health & Family Welfare, Govt. of India

Amendment No.- 01

Dated :- 15.06.2016

1. Bid Reference No. :- SAMS/FIND/Consumables/35/2017
2. Date of Publication / Notification :- 25.05.2016

Reference original Advertised Tender Enquiry (ATI) issued on 25th May, 2017, following amendments to the document are being made:-

| Reference of RFP | Existing | As amended |
|--|--|--|
| Section - I Instructions to Bidders (C. Preparation of Bids); 11.4 sub bullet point 7 under Para 11, Documents Constituting the Bid (page no. 8) | Manufacturer's Authorization Certificate (in case of non-manufacturer bidders) as per format given in Section VI | Manufacturer's Authorization Certificate (in case of non-manufacturer bidders) as per format given in Section VII or valid Dealership/ Distributor Certificate |
| Section III Schedule of Requirement Schedule 1, (Page No. 30) | Name of Item- MPT64 Device (25T) Bid Security-Rs. 1,400,000/- | Name of Item- MPT64 Device (25T) Bid Security-Rs. 1,40,000/- |
| Section III Schedule of Requirement Schedule 6, item no. 3 (Page No. 30) | Name of Item- Disposable Pasteur Pipettes, graduated, non-sterile, 155 mm, 3 m | Name of Item - Disposable Pasteur Pipettes, Graduated, sterile, 155 mm, 3 m |
| Section IV : Technical Specifications; Schedule No 5: (page no. 37) | Name of Item- Nitril gloves, size 6-7- Technical Specification- Powder-free, latex-free disposable gloves; resistant to chemical risks and resistant to ethidium bromide or auramine staining: 0.2 mm thick and 249 mm long. Size 6-7, appropriate for the laboratory staff (pack of 100 gloves per box) | Name of Item- Nitril gloves, size 6-7- Technical Specification- Powder-free, latex-free disposable gloves; resistant to chemical risks and resistant to ethidium bromide or auramine staining: 0.2 mm thick (+/-10 %) and 249 mm long (+/-10 %); Size 6-7, appropriate for the laboratory staff (pack of 100 gloves per box) |

| | | |
|---|---|---|
| <p>Section IV : Technical Specifications; Schedule No. 6;</p> <p>(page no. 38)</p> | <p>Name of Item- Nitril gloves, size 7-8 Technical Specification- Powder-free, latex-free disposable gloves; resistant to chemical risks and resistant to ethidium bromide or auramine staining; 0.2 mm thick and 249 mm long; Size 7-8, appropriate for the laboratory staff (pack of 100 gloves per box)</p> <p>Name of Item- PP-tubes for centrifuge, sterile, 50 ml</p> <p>Technical Specification : Centrifuge tubes 50ml, made of PP, conical, printed graduation, walls thick enough to allow centrifugation up to 5000g, with extra-large, solvent resistant, white labelling area and black graduations, flat PE caps can close with quick 3-4 turns, allowing one handed operation, sterile tubes are radiation sterilised to ensure non-cytotoxicity, sold in packs of 500 tubes</p> | <p>Name of Item-Nitril gloves, size 7-8 Technical Specification- Powder-free, latex-free disposable gloves; resistant to chemical risks and resistant to ethidium bromide or auramine staining; 0.2 mm thick and 249 mm long; Size 7-8, appropriate for the laboratory staff (pack of 100 gloves per box)</p> <p>Name of Item- PP-tubes for centrifuge, sterile, 50 ml</p> <p>Technical Specification: Centrifuge tubes 50ml, made of PP, conical, printed graduation, walls thick enough to allow centrifugation up to 5000g, with extra-large, solvent resistant, white labelling area and Visible Graduations, flat PE caps can close with quick 3-4 turns, allowing one handed operation, sterile tubes are radiation sterilized to ensure non-cytotoxicity, sold in packs of 500 tubes</p> |
| <p>Section IV : Technical Specifications; Schedule No. 9; page no. 39</p> | <p>Name of Item- Cryo-vial, sterile with cap, 1.5 ml</p> <p>Technical Specifications : 5 ml, screw cap (with O-ring), conical shape bottom micro-centrifuge tube for optimal pellet formation, better visualization of Pellet and effective processing during DNA extraction procedure, made of PP with frosted marking area, sterile, stable at -196 °C to 121 °C; free from RNase, DNase, DNA and endotoxins, not-self-standing, packaging of preferably 25 tubes per pack</p> | <p>Name of Item- Microcentrifuge tube, sterile with cap, 1.5 ml</p> <p>Technical Specifications: 5 ml, screw cap (with O-ring), conical shape bottom micro-centrifuge tube for optimal pellet formation, better visualization of Pellet and effective processing during DNA extraction procedure, made of PP with frosted marking area, sterile, stable at -80 °C to 121 °C; free from RNase, DNase, DNA and endotoxins, not-self-standing, packaging of preferably 25 tubes per pack</p> |
| <p>Section III Schedule of Requirement Schedule 9, item no. 1 (Page No. 30)</p> | <p>Name of Item- Cryo-vial, sterile with cap, 1.5 ml</p> <p>Name of Item- Plastic bags - 30L (Yellow- 5000 nos. and Black-5000 nos.)</p> | <p>Name of Item- Micro-centrifuge tube, sterile with cap, 1.5 ml</p> <p>Name of Item- Plastic bags - 30L (Yellow- 5000 nos. and Black-5000 nos.)</p> |
| <p>Section IV : Technical Specifications; Schedule No. 11; page no. 40</p> | <p>Technical Specifications: MATERIAL- Plastic Bag (Biodegradable) Red/Yellow/Blue/Black HDPE/LLDPE/PP bags made from biodegradable, virgin, non-chlorinated polymer material, autoclavable and thickness of sheet shall be minimum 55 micron</p> | <p>Technical Specifications: MATERIAL- Plastic Bag (Biodegradable) Yellow (5000 nos.) and Black (5000 nos) HDPE/LLDPE/PP bags made from biodegradable, virgin, non-chlorinated polymer material, autoclavable and thickness of sheet shall be minimum 55 micron</p> |

Section III Schedule of Requirement
Requirement
Schedule 11,
(Page No. 30)

Section III Schedule of Requirement

| Schedule No. | Brief Description of Goods | Unit | Quantity (in Units) | Bid Security (Rs.) |
|--------------|----------------------------|------|---------------------|--------------------|
| 11 | Plastic bags - 30L - 30L | nos | 10,000 | 7,000 |

Section III Schedule of Requirement

| Schedule No. | Brief Description of Goods | Unit | Quantity (in Units) | Bid Security (Rs.) |
|--------------|-----------------------------|------|---------------------|--------------------|
| 11 | Plastic bags - 30L (Yellow) | Nos. | 5,000 | 3,500 |
| | Plastic bags - 30L (Black) | Nos. | 5,000 | 3,500 |

The above amendments are integral part of the original RFP and shall be applicable to all relevant sections of the referred bid. Kindly prepare and submit your bids accordingly.

For Strategic Alliance Management Services Pvt. Ltd.








Jyoti Singh
Sr. Manager (Procurement)

ATTENDANCE SHEET

| | |
|--------------------------------|--|
| Purpose in Brief: | Pre- Bid Meeting for Supply of Laboratory Consumables and Medical Supplies |
| Name of Client: | Ref no: - SAMS/FIND/Consumables/35/2017 |
| Scheduled Date and Time | Foundation for Innovative New Diagnostics (FIND) |
| Address of Venue | 08/06/2017 at 12:00 PM Strategic Alliance Management Services Pvt. Ltd., B01-B03, Vardhman Diamond Plaza, Community Centre, D. B. Gupta Road, Paharganj, New Delhi - 110055 |

A. Representative of Bidders

| Sl. No. | Name & Designation | Address | Mobile No. | E-Mail ID | Signature |
|---------|---|---|------------|-----------------------------------|---|
| 1 | RAJENDER KUMAR Area Sales Manager | Himedia Laboratories Pvt. Ltd. | 9311063015 | rajthakur@himedix labos.com |  |
| 2 | ARUN VERMA Area Sales Manager | ThermoFisher Scientific Pvt. Ltd., Noida. | 9205500453 | arun.verma@ thermofisher.com |  |
| 3 | Lokesh Kumar & Senior Business Specialist | Thermo fisher, Noida | 9711862469 | lokesh.kumar@ thermofisher.com |  |
| 4 | Sachin Gulati Director Sato | Solution One Delhi | 9818515460 | sachin@solonec.it |  |
| 5 | Jagdish Kishore Partner | Chembro Life Sciences | 9717397104 | Jagdish.Chembro @smart.com |  |

6. Rachit Malhotra

Partner

International Scientific

Instrument Co.

9217317277

rachit.malhotra@isicdelhi.com




sales@isicdelhi.com

Rachit

ATTENDANCE SHEET

| | |
|--------------------------------|--|
| Purpose in Brief: | Pre-Bid Meeting for Supply of Laboratory Consumables and Medical Supplies |
| Name of Client: | Ref no: - SAMS/FIND/Consumables/35/2017 |
| Scheduled Date and Time | Foundation for Innovative New Diagnostics (FIND) 08/06/2017 at 12:00 PM |
| Address of Venue | Strategic Alliance Management Services Pvt. Ltd., B01-B03, Vardhman Diamond Plaza, Community Centre, D. B. Gupta Road, Paharganj, New Delhi - 110055 |



B. Representatives of FIND

| Sl. No. | Name & Designation | Address | Mobile No. | E-Mail ID | Signature |
|---------|---------------------------------------|---------|------------|--|---|
| 1 | DR. SANJEEV SAINI, MICRO BIOLOGIST | FIND | 9999761179 | Sanjeev.Saini@finddx.org |  |
| 2 | M. Ramesh LOGISTICS OFFICER | FIND | 8800441174 | malesh malesh@finddx.org |  |
| 3 | Madhur Aggarwal | FIND | 9968012352 | madhur.aggarwal@finddx.com |  |
| 4 | | | | | |
| 5 | | | | | |

ATTENDANCE SHEET

| | |
|--------------------------------|--|
| Purpose in Brief: | Pre- Bid Meeting for Supply of Laboratory Consumables and Medical Supplies |
| Name of Client: | Ref no: - SAMS/FIND/Consumables/35/2017 |
| Scheduled Date and Time | Foundation for Innovative New Diagnostics (FIND) |
| Address of Venue | 08/06/2017 at 12.00 PM Strategic Alliance Management Services Pvt. Ltd., B01-B03, Vardhman Diamond Plaza, Community Centre, D. B. Gupta Road, Paharganj, New Delhi - 110055 |

C. Representatives of SAMS

| Sl. No. | Name & Designation | Address | Mobile No. | E-Mail ID | Signature |
|---------|--------------------|-----------------|------------|----------------------------|---|
| 1 | Jyoti Singh | SAMS, Paharganj | | singhj@sams Consult.com |  |
| 2 | Arpit Saxena | SAMS, Paharganj | | arpit@sams Consult.com |  |
| 3 | Paul Koul | SAMS, Paharganj | 9958994794 | koulp@sams consult.com | Paul Koul |
| 4 | | | | | |
| 5 | | | | | |