

**Minutes of Pre-Bid Meeting for Procurement for Supply, Installation and Commissioning of Upper Room Air Ultraviolet Germicidal Irradiation (UVGI/GUV) Disinfection System and related services for Drug-resistant Tuberculosis (DR-TB) centers across India agt. Bid Ref. No.: SAMS/FIND/Proc/Equipment/ATE/02/2025 dt. 17/01/2025.**

The Pre-Bid Meeting was held online (through Skype link <https://join.skype.com/x5pS9nUTHNoR>) / offline (at SAMS Noida office) on 27/01/2025 at 11:00 A.M. The following members were present in the pre-bid meeting:

The following members were available from SAMS.

SI. No.	Name and Designation
1.	Mr. Dinesh Kumar, Sr. Manager-Procurement
2.	Ms. Savita Chandna, Manager-Procurement

The Following members were available from FIND, India

SI. No.	Name and Designation
1.	Dr. Tarak Shah, Principal Scientist/ Senior Medical Officer
2.	Dr. Deepak Khismatrao, Sr. Technical Specialist
3.	Dr. Anu George, Training Lead
4.	Mr. Manoj Kumar, Sr. Manager (Procurement and Logistics)
5.	Mr. Jagdish Panda, Sr. Bio Medical Engineer
6.	Ms. Suman Chauhan, Assistant Manager-Procurement

The Following prospective bidders were present (online/offline) during the Pre-bid meeting.

SI. No.	Name	Organization Name
1.	Mr. Prem Prakash (online)	M/s SMC Integrated Facility Management Solution Ltd., New Delhi
2.	Mr. Abhishek Bharti (online)	M/s Ultrapure Envirocare Pvt. Ltd., New Delhi
3.	Mr. Praveen Choudhary (offline) and Mr. Anchit Dagar (offline)	M/s Magneto Cleantech Pvt. Ltd., New Delhi
4.	Mr. Achint Arora (online)	M/s Zenesty LLP, New Delhi

SAMS has received a written clarification request from bidders.

The meeting ended with a thanks note.



**Dinesh Kumar**  
Sr. Manager Procurement, SAMS

**Responses / Amendments (Amendment No. 1) with regard to queries/suggestions received for for Procurement for Supply, Installation and Commissioning of Upper Room Air Ultraviolet Germicidal Irradiation (UVGI/GUV) Disinfection System and related services for Drug-resistant Tuberculosis (DR-TB) centers across India agt. Bid Ref. No.: SAMS/FIND/Proc/Equipment/ATE/02/2025 dt. 17/01/2025.**

<b>Sl. No.</b>	<b>Para / Clause Reference in Bid Document/ Page No.</b>	<b>Content of Para / Clause under Reference as per Bid Document</b>	<b>Query / Suggestions</b>	<b>Response / Amendments (Amendment No. 1) *</b>
1.	Checklist for bidders for submission in Proposal Clause No. I at Page No.2	The bidder and consortium partner (if any) should submit the Power of Attorney in favor of the authorized signatory of Bid authorized signatory	The bidder asked If the consortium has 3 partners (Manufacturer + Technology expert+ service and Marketing expert in India) all of them have to execute the POA on the name of the representative of the bidder or only bidder management shall execute POA on the nominated individual.	It was clarified that all parties, including consortium partners, must submit the consortium agreement as per the format provided on page 81 of the bid document. All parties have jointly agreed on the lead partner's name, followed by the names of the other consortium partners. The lead partner will have primary responsibility for executing the contract on behalf of the consortium.
2.	Section I - Notice Inviting Bids Clause No.5 at Page No.4	The Purchaser or it's representative may conduct the Inspections of the facility any time before the award of contract and also conduct Inspection for the Goods any time before or after the dispatch of Goods. Post award of contract 'Pre-dispatch lot quality check' of the fixtures (for different models to be supplied by vendor) will be conducted under which one fixture of each model from identified lots/ batches will undergo quality check i.e. verification testing of the total UVC Output, Efficacy test and Safety test (3 tests). In case the 'fixture fails any or all the mentioned tests, repeat tests (twice) will be conducted by the purchaser on another two fixtures of the same lot /batch. If two out of the three fixtures fail on any of the of the parameters the entire lot/batch will be rejected. Cost for shipment of these fixtures to and for testing will be borne by the vendor.	The bidder inquired whether, after the contract is awarded, they are restricted from supplying any product other than the make/model specified in the technical bid submitted from their side. Please provide clarification on this point.	Complies. To clarify, the evaluation will be based on the make/model quoted in the bidder's technical bid. If the contract is awarded, the bidder must supply the specified make/model.

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3.	Section III – Bid Data Sheet (BDS) D. Submission and Opening of Bids ITB-22.1 at Page No.28	Submission and Opening of Bids	The bidder has requested an extension of the bid submission timeline, particularly for imported products, as correspondence with the manufacturer may take additional time due to time zone differences. While they will make efforts to complete the submission within the existing timeline or refer to a previous bid until February 10th, they anticipate requiring an additional week to ensure accuracy and completeness in the submission. An extension until February 18th, 16:00 Hrs, would be greatly appreciated.	As of now no extension is proposed for submission and opening of bids. Bids must be submitted in hard copies (as mentioned in the bid document) on or before <b>03:00 PM on 10/02/2025</b> by the Bidders at the office of Purchaser. The Technical Bids will be opened on the same day (i.e. <b>10/02/2025</b> ) at <b>04.00 PM</b> .
4.	Section IV – Evaluation and Qualification Criteria B. Financial Capability Assessment Clause No. A-2 at Page No.29	Financial Capability Assessment: To qualify for each Schedule, the bidder and consortium partner (if any) should have achieved an average annual turnover during the last three financial years (i.e. 2021-22, 2022-23 and 2023-24). In support of the above qualification requirement, bidder and consortium partner (if any) should submit Copies of audited financial statements of accounts (if applicable) (including auditor's reports) / CA certified turnover certificate and IT returns for last three financial years (i.e. 2021-22, 2022-23 and 2023-24).	The bidder inquired whether the financial summary of all consortium partners must be submitted or if it is sufficient to provide only the bidder company's financial summary, provided the bidder company meets the turnover requirement. Please clarify.	It was clarified that, if the bidder is submitting the bid along with consortium partners, they must provide the financial data for all consortium partners.
5.	Section II - I. Technical Evaluation Part-A Clause No. III at Page No.32	No. of Upper room GUV fixtures proposed for each schedule: - Total number of upper room GUV fixtures proposed by the bidder >130% of the estimated number – 5 marks - Total number of upper room GUV fixtures proposed by the bidder between 121% - 130% of the estimated number – 10 marks	Kindly clarify on estimated number of GUV fixtures?	The estimates are based on a combination of <0.5W and >0.5W (total UVC254 output) fixtures without compromising safety. This is already mentioned in the section of technical evaluation, page no 32.

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		<p>- Total number of upper room GUV fixtures proposed by the bidder between 111% - 120% of the estimated number – 15 marks</p> <p>- Total number of upper room GUV fixtures proposed by the bidder within 110% of the estimated number – 20 marks</p> <p>The estimates are based on a combination of &lt;0.5W and &gt;0.5W (total UVC254 output) fixtures without compromising safety.</p>		
6.	<p>Section V – Schedule of Requirements</p> <p>V. Certificates /Test reports: Clause No. V (d) at Page No.42</p>	<p>Delivery Completion schedule</p> <p>The original equipment manufacturer or its contract manufacturer must have a management system certified to ISO 9001 or ISO 13485:2016 (Medical devise- Quality Management System).</p>	<p>The bidder needs a clarification on the tentative timeline for starting the installation project.</p> <p>Is there a specific timeline for completing the installation and testing project across all schedules/states?</p> <p>Additionally, please confirm whether the bidder's ISO (quality-related) certification is sufficient or if all consortium partners are required to provide their ISO/quality certification.</p> <p>One of the bidder also asked that the any additional certifications are required on the product outside of those defined in the bid document.</p>	<p>It was clarified that the supply and installation will be approx. in April -May 2025 subject to necessary approvals from the competent authority.</p> <p><b><i>It was clarified that the delivery, installation, commissioning and validation should be completed within 150 days (from the date of issue of the Notification of Award (NOA)).</i></b></p> <p>This is to clarify that either the OEM or its Contract Manufacturer (one of them) must have a management system certified to ISO 9001 or ISO 13485:2016 (Medical Device Quality Management System).</p> <p>No additional certification required on the product outside of those defined in the bid document. However, the bidder can submit any additional certificate as felt necessary along with the technical proposal.</p>

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7.	Letter of Financial Bid– Form FIN-2: Form of Price Bid Clause-2 at Page No.101	<p><b>Financial Evaluation</b> Apart from the above, Bidders must provide the CMC rates for additional four (4) years** as per the format given at Annexure 1 of Form Fin 2. The CMC rates for additional four years should be inclusive of all taxes/GST (INR) which will not be a part of the financial evaluation criteria. However, in case of extension at that time, these rates would be considered for extension.</p>	<p>The bidder seeks clarification on whether the 4-year CAMC will be evaluated separately and will take effect after one year of installation. Additionally, they would like to know if there is a possibility that the CAMC could be awarded to a different bidder who was not involved in the installation in any schedule/state. Clarification on this is requested, as the cost structure may differ if the same agency handles both installation and CAMC.</p>	<p>The bidder must submit separate rates for the 4-year CMC as per the format provided in the bid document in the financial proposal.</p> <p>Additionally, please note that CMC rates are not part of the financial evaluation.</p> <p>A separate contract will be awarded subject to the availability of budget from the Central/State authorities and will be separately executed by central/ state authorities.</p>

***\*the bold and Italic contents are the amendments (Amendment no. 1) against the respective paras of Bid Document. The referred amendments shall be applicable to all relevant Sections of the Bid.***